*Professional Experience*: Jeff joined Encompass in April 2012 as President. As President, Jeff is tasked with co-creating the culture and strategic goals for Encompass. He works directly with an experienced team of executives that implement the company’s short and long term strategic goals.

 Jeff has been in the Risk Management and Insurance Industry since 1993 and is a proud alumnus of Temple University’s excellent Risk Management and Insurance program. During his industry tenure, Jeff worked for Alexander & Alexander’s prestigious transportation group in Baltimore, MD where he was an Account Executive to many of the nation’s largest trucking and rail companies. In the mid-1990’s Jeff would become a Vice-President and producer for ECBM, a transportation-minded regional insurance firm. For the past 10 years Jeff was a minority partner and producer for KCI, a regional risk management firm with a niche in the transportation industry. As a Producer, Jeff has built a client book of business surpassing $24,000,000 in premium.

*Personal:* Jeff is also a tenured NCAA Division I Football Official that has participated in 7 bowl assignments featuring some of the nation’s top teams including the Chick-fil-a Bowl; Outback Bowl; R&L Carriers Bowl; Ticket City Bowl and others. While on the field Jeff wears the letter “R” on his shirt signifying that he is the Referee and you can often see or hear him on television on Saturday’s in the Fall.